



**RECRUITMENT OF HUMAN RESOURCES FOR VARIOUS POSITIONS ON FIXED TERM ENGAGEMENT
ON CONTRACT BASIS IN MSME & TRACTOR LOAN VERTICAL
(Continuation to Advertisement dated 24.01.2022)**

NOTIFICATION

This has reference to the detailed advertisement dated 24.01.2022 in leading newspapers & notification on our bank's website inviting applications for recruitment for various positions on Fixed Term Engagement on Contract Basis in MSME & Tractor Loan Vertical in Bank of Baroda.

The application window inviting online applications for following positions has been re-opened from **21.04.2023 to 11.05.2023 (23:59 hours)**.

Sr.	Position
1	Zonal Sales Manager - MSME Business
2	Zonal Sales Manager - MSME - CV/CME
3	Regional Sales Manager (Tractor Loan)
4	Assistant Vice President MSME- Sales
5	Assistant Vice President MSME -Sales- LAP/ Unsecured Business Loans
6	Assistant Vice President MSME- -Sales CV/CME Loans
7	Senior Manager MSME- Sales
8	Senior Manager MSME -Sales- LAP/ Unsecured Business Loans
9	Senior Manager MSME- -Sales CV/CME Loans
10	Senior Manager MSME- Sales Forex (Export/Import Business)
11	Manager MSME- Sales

The eligibility criteria as on the cutoff date **01.04.2023** is as under :

Sn	Position	Age (in Years)	Education Qualification	Work Experience
1	Zonal Sales Manager - MSME Business	Min : 32 Max : 48	Mandatory – Graduate in any discipline Preferred –	Minimum 12 Years of experience In sales of assets side preferably in MSME Business. Candidates having leadership experience as under will be preferred: (1) Team handling of more than 20 sales employees (2) As Sales Head / Area Sales Manager etc. covering more than 2 centers
2	Zonal Sales Manager - MSME - CV/CME	Min : 32 Max : 48	Post-Graduation Degree/Diploma in Management in Banking/ Sales / Marketing/ Credit/ Finance	Minimum 12 Years of experience In sales of assets side preferably in commercial Vehicles (CV) / Commercial Mining Equipment (CME) Loans . Candidates having leadership experience as under will be preferred: (1) Team handling of more than 10 sales employees (2) As Sales Head / Area Sales Manager etc. covering more than 2 centers
3	Regional Sales Manager (Tractor Loan)	Min : 28 Max : 45	Mandatory – Graduate in any discipline Preferred – Post-Graduation Degree/Diploma in Management	Minimum 8 years of experience in Sales on Asset side out of which exposure of at least 5 Years in Sales of Tractor Loans with Bank's / NBFC's / Financial Institution's in India.

4	Assistant Vice President MSME- Sales	Min : 28 Max : 40	Mandatory – Graduate in any discipline Preferred – Post-Graduation Degree/Diploma in Management in Banking/ Sales/ Forex/ Marketing/ Credit	Minimum 8 years of experience in Sales of Assets preferably in Sales of MSME Loans with Bank's / NBFC's / Financial Institution's in India.
5	Assistant Vice President MSME -Sales- LAP/ Unsecured Business Loans	Min : 28 Max : 40		Minimum 8 years of experience in Sales of Assets preferably in Sales of Loan Against Property / Unsecured Loans with Bank's / NBFC's / Financial Institution's in India.
6	Assistant Vice President MSME- -sales CV/CME Loans	Min : 28 Max : 40		Minimum 8 years of experience in Sales of Assets preferably in Sales of Commercial Vehicles (CV) / Commercial Mining Equipment (CME) Loans with Bank's / NBFC's / Financial Institution's in India.
7	Senior Manager MSME- Sales	Min : 25 Max : 37		Minimum 5 years of experience in Sales of Assets preferably in Sales of MSME Loans with Bank's / NBFC's / Financial Institution's in India.
8	Senior Manager MSME - Sales- LAP/ Unsecured Business Loans	Min : 25 Max : 37		Minimum 5 years of experience in Sales of Assets preferably in Sales of Loan Against Property / Unsecured Loans with Bank's / NBFC's / Financial Institution's in India.
9	Senior Manager MSME- - Sales CV/CME Loans	Min : 25 Max : 37		Minimum 5 years of experience in Sales of Assets preferably in Sales of Commercial Vehicles (CV) / Commercial Mining Equipment (CME) Loans with Bank's / NBFC's / Financial Institution's in India.
10	Senior Manager MSME- Sales FOREX (Export/Import Business)	Min : 25 Max : 37		Minimum 5 years of experience Sales of Forex / Export Business with any Bank / Financial Institutions in India.
11	Manager MSME- Sales	Min : 22 Max : 35		Minimum 2 years of experience in Sales of Assets preferably in Sales of MSME Loans with Bank's / NBFC's / Financial Institution's in India.

The Roster Points available for filling the requirements are as under:

Positions	Total	SC	ST	OBC	EWS	UR	Out of which Person with			
							OH	VI	HI	ID
For positions at Sn. 1 to 2 above	4	1	0	2	0	1	-	-	-	-
For positions at Sn. 3 to 6 above	30	7	2	9	3	9	-	1	-	-
For positions at Sn. 7 to 10 above	37	3	7	15	8	4	-	2	1	-
For positions at Sn. 11 above	16	0	1	7	3	5	-	1	-	-

Bank reserves the right to add/ modify the requirement/ vacancies at the time of preparation of final merit list as per the requirement of the Bank.

All other Eligibility criteria and other terms & conditions as prescribed in the detailed advertisement dated 24.01.2022 remains the same.

Bank invites applications from the qualified and experienced professionals for the aforesaid position.

Decision of the bank in all matters pertaining to selection process shall be final and binding.

DATE: 21.04.2023

GENERAL MANAGER (HRM)